



# Stemar Electrical Products Pty. Ltd.

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Accredited Laboratory



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Correct Solutions  
Unit 32/7 Anella Ave  
CASTLE HILL NSW 2154

Dear Wayne,

It is with great delight that I write to you to inform you on the success of the network upgrade that you have just completed.

When we first met some 6 months ago, we were at that frustrating point in time in need of a new server due to mainly slowing performance of our existing server. Through your guidance and expert knowledge we are now positioned exceptionally well for the future.

Even when our old server crashed midway through our initial discussions you provided a service beyond what would normally be expected to ensure we continued operating, yet you didn't see that as an opportunity for the hard sell.

Your recommendations on moving to a virtual server environment has not only saved us considerable amount of money in hardware, some \$26000, but has given us the ability to have tighter control over our network security, increased performance in our line of business software and a much improved remote access experience for mobile users.

For instance, in our LOB software we were taking up to 5 minutes to process the weekly payroll run, with the new server this now runs in less than 30 seconds. Monthly accounting reports are now running at less than 25% of the time it took previously.

The support provided by yourself and the team at Correct has been exemplary. I always recall the night you were here doing some fine tuning and we rec'd a phone call from the support team asking if everything was alright because all of our machines disconnected from the monitoring agent. It is those little things that keeps a customer reassured that they have made the 'Correct' decision.

Thankyou for an enjoyable upgrade experience.

Yours faithfully,

Marcus J Maraldo  
Assistant Manager

*Let your need be our challenge*

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